

The following information has been requested by the addressee during the registration process of a PIPE-FLO or PUMP-FLO program, or when downloading the PIPE-FLO demo. Instructions to unsubscribe can be found at the end of this message.

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1. PIPE-FLO 7.1 FLO-LINKS

With the announced release of PIPE-FLO Professional version 7.1 in June of 2002 it's time to provide a sneak preview of some of the new features. In this month's e-newsletter we will be discussing the new system FLO-Links feature.

FLO-Links provide a hypertext link to documents and other programs. With this feature you can attach a FLO-Link to a pump that appears on the FLO-Sheet that takes you to the pumps Operations and Maintenance Manual found on the Manufacturers Website.

FLO-Links can also start other application software. For example, if you wanted to calculate the volume of a tank at a given level you could create a FLO-Link that starts up Excel and load a tank volume spreadsheet. FLO-Links support command line parameters providing you with even more control.

FLO-Links can serve as a front end to enterprise applications such as document management or maintenance management programs. More plants are starting to organize design documents in document management software such as Open Text. FLO-Links can be created into the document management software and display an index of documents to choose from.

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2. TECHNET PLUS

Engineered Software is pleased to announce TechNet Plus our new PIPE-FLO support program. We asked you what you wanted in a support program and you responded with:

- Automatic program upgrades
- Training opportunities
- Unlimited program support

Customers with TechNet Plus will be able to download all program upgrades including major feature releases such as PIPE-FLO Professional 7.1 when available. This includes all new fluids added to the Molecular Knowledge Compilation used by PIPE-FLO Professional and Compressible. Now that all PIPEFLO programs are on a yearly update cycle this is the best way to keep your software current.

TechNet Plus includes Web based training on the use of PIPE-FLO. These one hour Web based

training classes are conducted by one of our support technicians and covers a program feature. As a TechNet Plus customer you can sign up for four training classes per year per license. We are currently developing the following classes:

- PIPE-FLO Quick Start
- Design Files and Pipe Specifications
- System Lineups
- Pump Selection with PIPE-FLO
- Control Valve Selection with PIPE-FLO
- Engineering Data Table Management

TechNet Plus subscribers are eligible for a \$200 savings on FLO-Master classes. TechNet Plus also includes unlimited phone in and e-mail technical support on the use of PIPE-FLO program.

Contact your Engineered Software Sales Rep to find out more about TechNet Plus.

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3. NEW KNOWLEDGE BASE ARTICLES

Over forty new articles were added to the Engineered Software Knowledge Base (<http://kb.eng-software.com>) in April. Using the Knowledge Base search you can do a text search on the entire article, a key word, or by article number. You can further restrict the search based on the program, Windows version, or article type.

Knowledge based articles are written by our support staff in response to customers questions. Many of the articles have graphics along with sample project files that can be downloaded to help you follow along with the article.

If you have a question you would like answered please send e-mail to solutions@eng-software.com.

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4. REQUESTING VALVE MANUFACTURERS CATALOGS

PIPE-FLO selects control valves from manufacturers Electronic Valve Catalogs. These catalogs can be created using the supplied C-Library program. C-Library can be started from the Tools / Build & Edit Valve Catalogs menu on the Control Valve Selection window.

We are in the process of contacting the control valve manufacturers but to date none of them have taken us up on our offer of creating their Electronic Valve Catalog. We do not charge the valve manufacturer for this service, they just need to agree to review the catalogs in a timely manner and once approved make them available to you on request.

WE NEED YOUR HELP. If you could send us an e-mail requesting the creation of a specific valve manufacturer's Electronic Valve Catalog we will contact the valve manufacturer and let them know of about your request. When customers talk, companies listen. Please send your e-mail requests to sales@eng-software.com.

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5. PUMP CATALOG NEWS & TWO NEW CATALOGS

First we would like to announce the release of two new Electronic Pump Catalogs that work with PIPE-FLO. The Chicago Pump catalog from Yeoman Chicago Corporation is available from Don Page dpage@yccpump.net. The Roto-Jet line of pumps from Envirotech is available from Steve Osborn osborne@rotojet.com. The full list of supporting manufactures is <http://www.eng-software.com/pml>.

Other pump catalog news. One of the biggest complaints from users is the difficulty in getting manufacturer's Electronic Pump Catalog. Since the catalogs are the property of the pump companies we cannot distribute them with the program.

Well help is on the way. We are offering pump manufacturers a free catalog hosting service, so they can offer you their Electronic Pump Catalogs online. With participating manufacturers you will be able to click on their company link on <http://www.eng-software.com/pml>, fill out a request form, and download the catalog. The pump manufacturer is notified by e-mail about your download so they can update their records and notify you when they have modified their catalog.

Drop an e-mail to the contact listed for the company and tell them why you would

like to be able to download their Electronic Pump Catalog directly from the Web. Remember when customers talk, companies listen.

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6. PIPE-FLO GLOBAL ADJUST

When a Flow Control is placed in a system, PIPE-FLO calculates the valve inlet pressure, and differential pressure for the set flow rate. Balancing cooling water systems requires multiple balancing valves. Adjusting the flow control set points one at a time can be time consuming. That is why we created the Global Flow Adjust feature.

To change the flow control set point for multiple controls:

- Select the System / Flow Adjust menu item.
- Click on the FCV's button on the Flow Adjustment dialog box.
- Select the FCV's to adjust from the list box.
- In the Adjustments group box choose to multiply the existing flow rate by an adjustment factor, or set the flow rate to a specific value option.
- Enter the adjustment value
- After making the changes click on the OK button.

This Global Flow Adjust feature works with flow demands as well.

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Ask a Question and Get a PIPE-FLO Shirt - We are starting a new section in the e-newsletter where we answer your questions. To get things rolling we are offering a free PIPE-FLO long sleeve tee shirt if we answer your question in the e-newsletter. So send those questions to sales@eng-software.com.

* To unsubscribe simply reply to this email with "UNSUBSCRIBE" in the subject line.